Pumped Storage Historical and Global Trends

BLM conference at Golden CO,

Bruno Kaelin, Sales and Marketing Director 7 November 2012



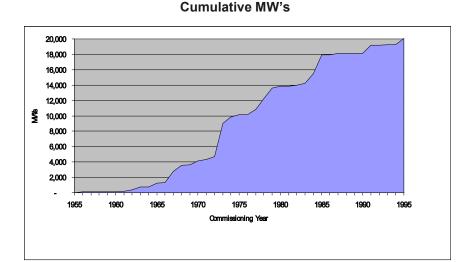
Snapshot of US Operating Pumped Storage



<u>US PS Growth</u> •Mainly occurred 1955-95 •20,000MW new Pump Storage added

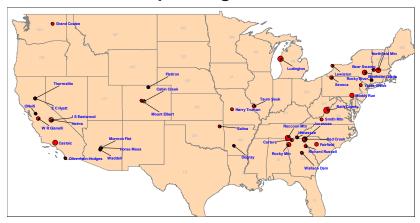
Reasons for Growth •Load Balancing for Nuclear/Fossil

Why it stopped
Deregulation
No new Nuclear (TMI)

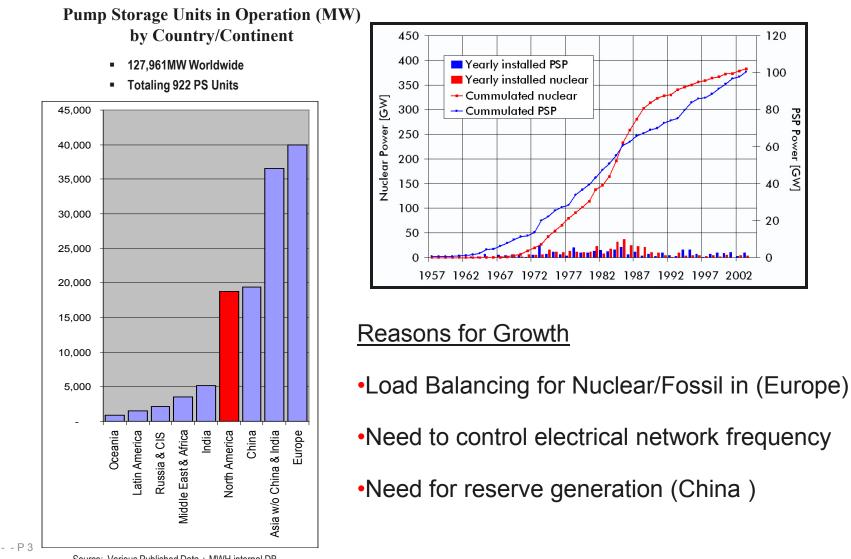


US Historical PS Growth

US Operating PS Plants



Snapshot of <u>Operating</u> Pumped Storage Globally



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So what is happening now globally?



New Global Pump Storage Construction ALSTOM

Globally 65 Pump Storage Projects are under construction

Region	Total MW	% Total
Europe	5,297	33%
Asia excl. China & India	4,250	26%
China	3,480	22%
Middle East & Africa	1,368	8%
India	900	6%
Russia	856	5%
Grand Total	16,151	100%

Country	Total MW	% Total
CHINA	3,480	22%
JAPAN	3,450	21%
SWITZERLAND	1,900	12%
SOUTH AFRICA	1,368	8%
PORTUGAL	1,211	7%
SPAIN	1,027	6%
AUSTRIA	959	6%
INDIA	900	6%
RUSSIA	856	5%
KOREA SOUTH	800	5%
LUXENBOURG	200	1%
Grand Total	16,151	100%

But – no construction in North America!!!!!

Reasons for PS Boom in Europe



- Stronger Push for Carbon Free Generation (including off shore wind)
- Europe does not have the gas reserves as North America does – they rely on Gas from Russia
- There are European Incentives for Storage
 - Portugal an increase in output increases the term of the license
 - Germany no connection fees for storage
- Strong Ancillary Markets
- High volatility between selling and buying prices of electricity – thus driving storage

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Reasons for PS Boom in China

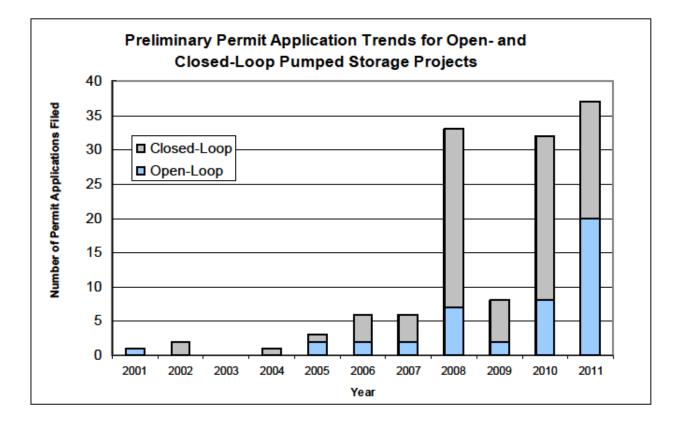


- Transmission Companies (ISO's) develop and operate the PS Plants
- Major driver is "load following close to the load while base load generation is far away (1000km+)"

So what about the US?



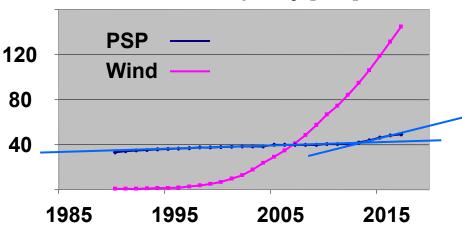
Strong Interest in US Pump Storage Development



Source: FERC Staff

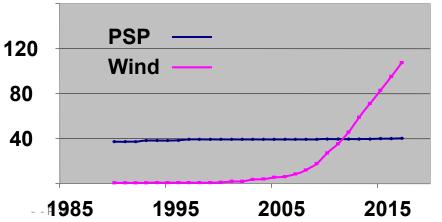


Correlation between Wind and PSP?



Installed capacity [GW]

Installed capacity [GW]

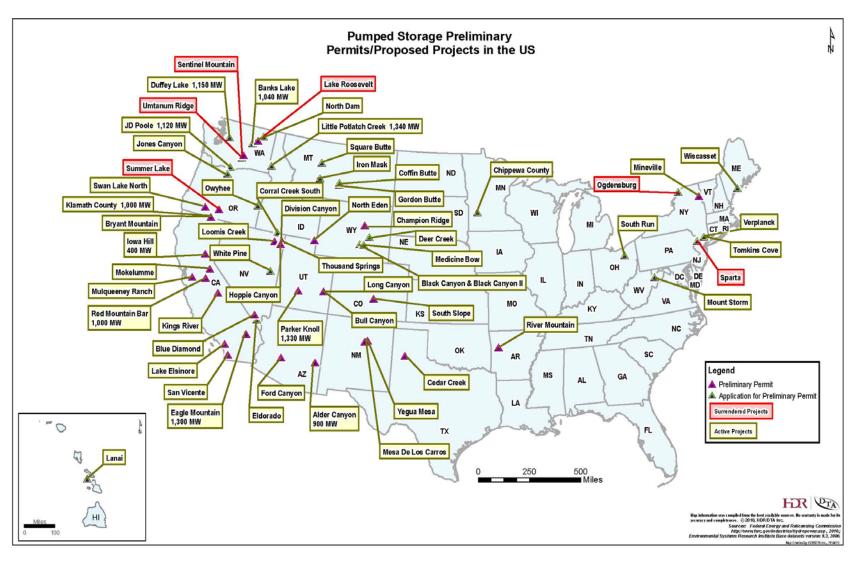


Europe PSP

- ~20% increase in the last
 20 years
- ~20% increase expected in the next 5 years

• What is going to happen in USA?

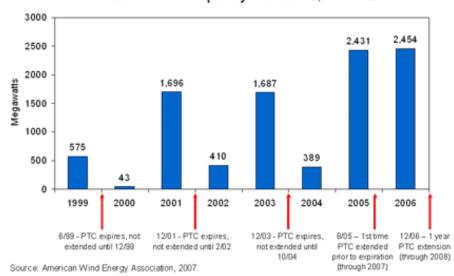
Proposed Pumped Storage Projects



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But – what is needed in the US?

- Expedited License Process
- Different Requirements for Closed Loop
- Government Incentives comparable to other renewable generation



U.S. Wind Power Capacity Additions, 1999-2006

Compensation markets for developers